

# UEC ELECTRONICS PARTNERS WITH BLUETOWNE TO ADDRESS STORAGE NEEDS, SAVING THOUSANDS OF DOLLARS A DAY IN AVOIDED DOWNTIME

### **CASE STUDY**

## **UEC ELECTRONICS**

#### THE CLIENT

UEC Electronics (UEC) specializes in the development and sale of mission critical products. They offer comprehensive solutions in engineering design, product development, rapid prototyping, and lean, innovative manufacturing services, as well as their own line of mobile power products.

#### THE CHALLENGE

Prior to engaging Bluetowne, UEC's biggest challenge was a general lack of IT expertise as it related to specific areas of their infrastructure. They struggled with various issues, including a mixed 4.1 and 5.1 VMware environment, and local storage that was near capacity and was not shared, centrally managed or expandable. Server maintenance plans were cumbersome, and required downtime and after-hours work. UEC relies on mission critical applications every day that could mean thousands of dollars in lost productivity should they experience any downtime during business hours. Knowing the vulnerability of their current infrastructure and that this was a chance they could not afford to take, they partnered with Bluetowne to help design and deploy a solution to take their infrastructure to the next level, and ensure resiliency and ease of expansion as the company continued to grow.

#### THE SOLUTION

The deployment took one week, with zero downtime during business hours, and included: upgrading VMware hosts from 4.1 and 5.1 to 5.5, deploying VMware vCenter 5.5, deployment of a new iSCSI shared storage SAN, a new Cisco iSCSI and virtualization switch stack and expanded vSwitch capacity with additional NIC's in each host. Bluetowne also migrated all virtual servers to the new platform.

#### **THE RESULT**

The VMware upgrade allowed UEC to take advantage of VMware VMotion and other advanced virtualization features. The new SAN helped UEC address their storage issues, including minimizing server downtime and increasing storage capacity and scalability to accommodate future growth. They were able to realize virtualization cluster advanced redundancy, and saw a performance increase due to the networking and storage reconfiguration. They can now increase their Windows server capacity and footprint on the fly, and seamlessly migrate resources during scheduled maintenance windows. To wrap up the project, Bluetowne ensured that UEC's staff was trained on how to maintain and support the SAN and new virtualization architecture through thorough documentation and knowledge transfer.

We were impressed with Bluetowne's knowledge and professionalism. They were extremely flexible and cooperative in helping us work through and resolve any issues that popped up, and had a level of organization and followthrough that the other partners we considered lacked.

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