



YOUNG CLEMENT RIVERS PARTNERS WITH BLUETOWNE TO VIRTUALIZE PHYSICAL SERVERS AND APPLICATIONS TO INCREASE CONTROL AND OPERATIONAL EFFICIENCY

CASE STUDY

YOUNG CLEMENT RIVERS

THE CLIENT

Young Clement Rivers (YCR) is a law firm headquartered in downtown Charleston, SC that is recognized locally, nationally, and internationally as a leading force in complex litigation and transactional work. YCR's seasoned attorneys practice in nineteen different legal areas, representing clients in almost every aspect of civil law from Admiralty to Workers' Compensation.

THE CHALLENGE

While YCR had enjoyed years of operational success with their expanding local datacenter, management and implementation of new servers in an all-physical environment was placing a strain on the organization from an IT management perspective. Declining operational efficiencies were being noticed by upper level management in all areas, and YCR needed an effective way to fully manage the local datacenter stack while maintaining control over server and application growth.

THE SOLUTION

YCR partnered with Bluetowne to migrate all physical servers to a new VMware virtualized cluster. YCR requested the use of Dell hardware for both storage and compute in the new environment, and Bluetowne provided a flexible solution design utilizing YCR's preferred hardware manufacturer at the time. The solution included Dell ESXi hosts, Dell EqualLogic iSCSI SAN and Dell Force10 iSCSI switch stack all under the control and oversight of VMware vCenter. The solution also included the creation and implementation of new Citrix application and Microsoft Exchange clusters for increased user demand. Bluetowne provided in-progress project and subject matter training and guidance for YCR, providing a smooth transition to YCR staff oversight and management of the new local datacenter.

THE RESULT

Today, YCR can effectively control and manage all hosts, 20+ virtual servers and storage environments, utilizing a single pane of glass. Increased operational efficiencies within the YCR IT department have enabled the team to expand their own knowledge of the virtualization stack, providing greater influence on the direction of the firm's IT budgeting and growth decisions. YCR's user-base can now securely access all of the firms' applications from any device, anywhere, utilizing the Citrix remote access platform. YCR's best-in-class infrastructure enables them to better serve their clients, provides state of the art security for sensitive client data, and positions the firm for future growth.

“Bluetowne got what we needed without trying to oversell us “stuff.” They spent a lot of time on site understanding the dynamics of our firm and our users' needs, and designed the perfect solution to help us achieve our goals.”

Cy Nordoff
IT Director
Young Clement Rivers

